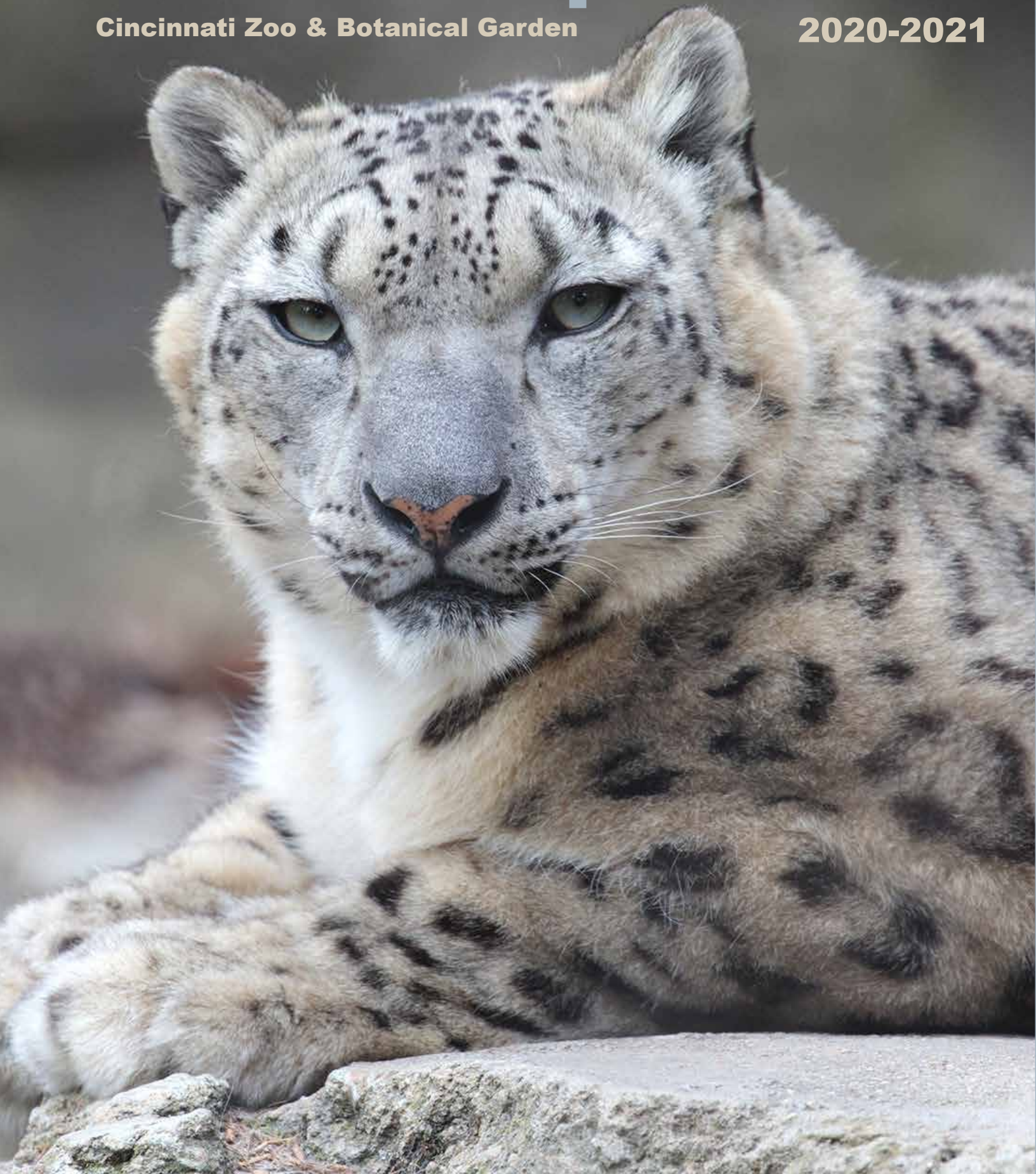


# Annual Report

Cincinnati Zoo & Botanical Garden

2020-2021





## Cincinnati Zoo & Botanical Garden

3400 Vine Street, Cincinnati OH 45220

### 2020–21 Annual Report

Fiscal Year: April 1, 2020–March 31, 2021

#### EDIT

Kathy Chambers

#### DESIGN

Greg Hanson

#### CONTRIBUTION

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Shannon Stanforth  
Lori Voss

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Johnson Investment Counsel

## What a Difference a Year Makes

Whether the past couple of years for you were marked by grief or merely inconvenience, we have all certainly been changed by the global pandemic. We've seen the extraordinary spirit of people willing to put themselves in harm's way to care for their neighbors and communities. And we have looked into the eyes and lives of those who live on the other side of the world and felt empathy for a shared challenge. Our life experiences may differ in ways small and large, but at the end of the day we all seek the comforts of connection and well-being.

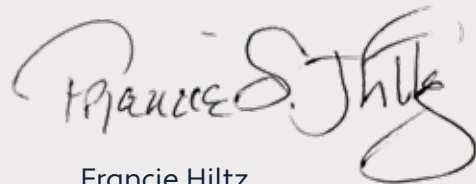
2021 provided some lightness after a bleak year of uncertainty. People emerged from isolation, and thankfully, returned to the Cincinnati Zoo & Botanical Garden. We became a place of respite and adventure for families who could gather safely outside to walk our pathways, enjoy our gardens, and engage with animals from exotic places. You could almost hear our community's collective sigh of relief just to be outside, together.

The happy moments of connection we experienced in 2021 could not have been possible without the faithful support of our community. Your generosity and goodwill helped us find a way through a tough time, and we are facing the future with hope in the interconnectedness of all living things – and our Zoo strives to be at the heart of that. Thank you for being part of the Cincinnati Zoo's story!

Thank you.



Thane Maynard



Francie Hiltz

## Statement of Financial Position as of 3/31/21 and 3/31/20

March 31, 2021      March 31, 2020

### ASSETS

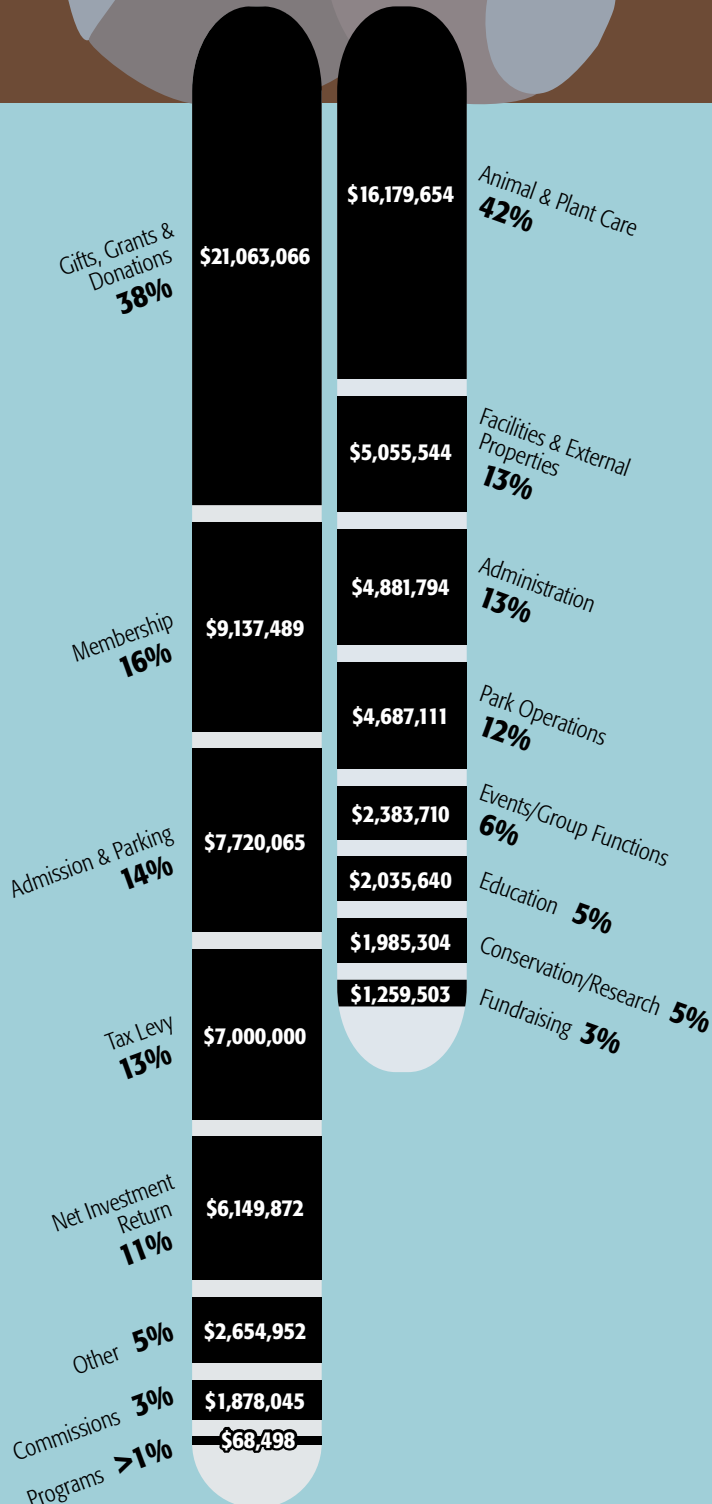
Cash	\$4,765,247	\$3,044,952
Trade & Other Receivables	2,068,937	527,395
Pledges Receivable, Net	52,365,010	48,460,961
Prepaid Expenses & Supplies	507,163	302,340
Investments	45,377,377	38,456,805
Beneficial Interest in Trusts	507,923	395,101
Bond Indenture Deposits	692,577	1,167,721
Property & Equipment, Net	<u>125,990,032</u>	<u>123,760,442</u>
<b>Total Assets</b>	<b><u>\$232,274,266</u></b>	<b><u>\$216,115,717</u></b>

### LIABILITIES & NET ASSETS

Accounts Payable	\$2,041,387	\$4,822,910
Accrued Expenses	2,655,318	2,321,901
Refundable Advance	0	574,234
Notes Payable	10,955,000	8,610,000
Bonds Payable	1,262,141	1,992,692
Pooled Income Liability	24,351	24,885
Gift Annuity Obligations	82,259	87,230
Deferred Memberships	5,008,767	4,476,911
Other Liabilities	<u>743,497</u>	<u>907,135</u>
<b>Total Liabilities</b>	<b><u>\$22,772,720</u></b>	<b><u>\$23,817,898</u></b>
Without Donor Restrictions	147,146,180	135,450,689
With Donor Restrictions	<u>62,355,366</u>	<u>56,847,130</u>
<b>Total Liabilities &amp; Net Assets</b>	<b><u>\$232,274,266</u></b>	<b><u>\$216,115,717</u></b>

TOTAL REVENUE  
**\$55,671,987**

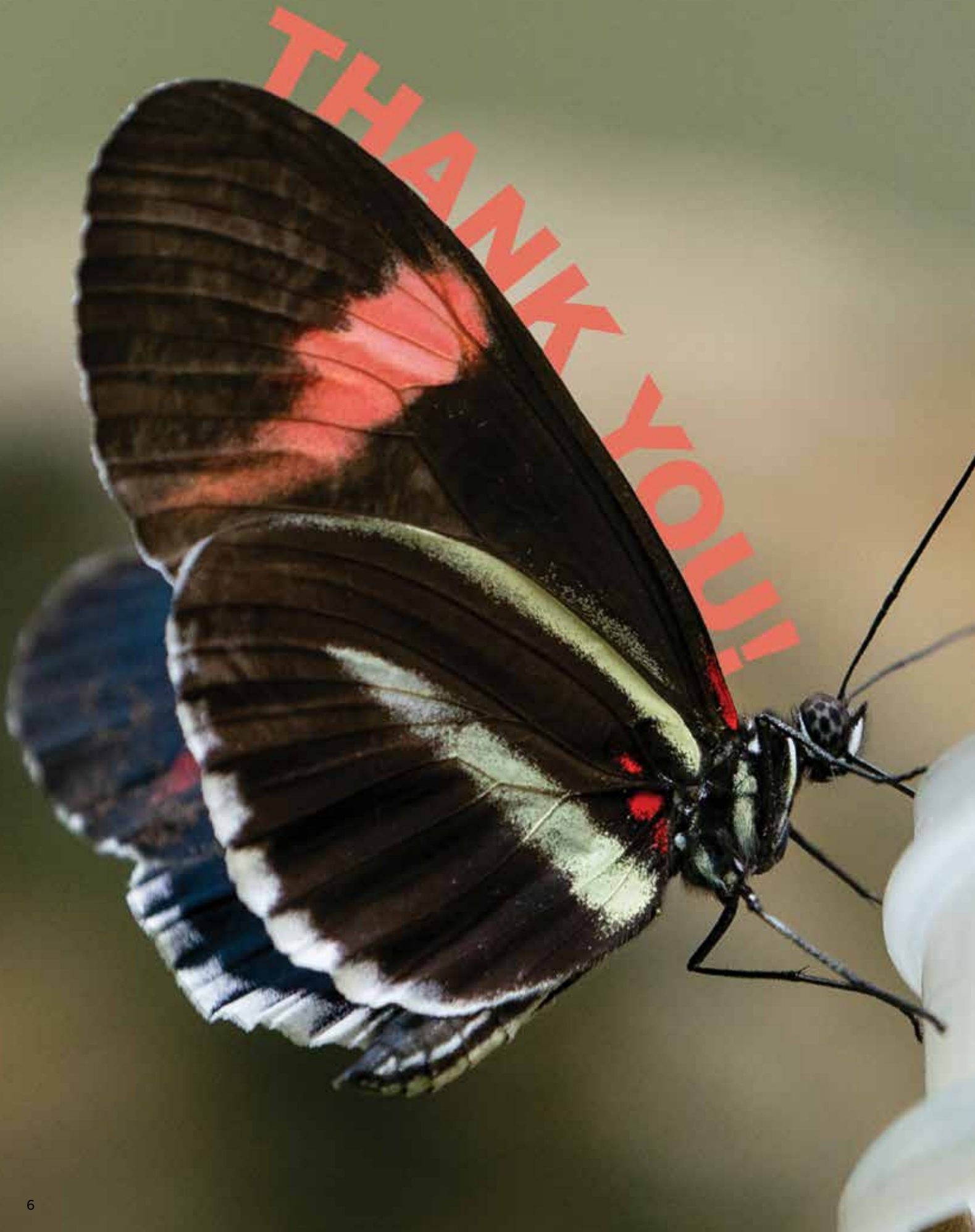
TOTAL EXPENSES  
**\$38,468,260**



The Zoological Society of Cincinnati's financial statements were independently audited by Clark, Schaefer, Hackett & Co.

## Statement of Activities for the Year Ended 3/31/21 with Comparative 3/31/20 Totals

	Without Donor Restrictions	With Donor Restrictions	Total March 31, 2021	Total March 31, 2020
<b>ATTENDANCE</b>			944,851	1,697,924
<b>REVENUES</b>				
Admissions & Parking	\$7,720,065	\$0	\$7,720,065	\$14,860,172
Memberships	9,137,489	0	9,137,489	10,768,512
Programs	68,498	0	68,498	2,086,345
Commissions	1,878,045	0	1,878,045	2,618,760
Tax Levy Income	7,000,000	0	7,000,000	7,000,000
Gifts, Grants & Donations	7,213,263	13,416,926	20,630,189	29,471,743
Net Investment Return - Operating	1,227,007	0	1,227,007	(381,043)
Other Revenues	2,542,130	0	2,542,130	1,677,144
Net Assets Released from Restrictions	10,968,497	(10,968,497)	0	0
<b>Total Revenues</b>	<b>47,754,994</b>	<b>2,448,429</b>	<b>50,203,423</b>	<b>68,101,633</b>
<b>EXPENSES</b>				
<i>Programs:</i>				
Animal Care & Health	14,959,238	0	14,959,238	16,093,227
CREW	1,985,304	0	1,985,304	1,882,282
Horticulture	1,220,416	0	1,220,416	1,652,880
Events & Group Functions	2,383,710	0	2,383,710	6,087,683
Membership and Park Operations	4,687,111	0	4,687,111	6,672,689
Education	2,035,640	0	2,035,640	2,806,286
<i>Supporting Services:</i>				
Facilities & External Property	5,055,544	0	5,055,544	8,206,463
General & Administrative	4,881,794	0	4,881,794	4,643,057
Fundraising	1,259,503	0	1,259,503	1,476,580
<b>Total Expenses</b>	<b>38,468,260</b>	<b>0</b>	<b>38,468,260</b>	<b>49,521,147</b>
<b>Increase (Loss) from Operations</b>	<b>9,286,734</b>	<b>2,448,429</b>	<b>11,735,163</b>	<b>18,580,486</b>
<b>ENDOWMENT ACTIVITY</b>				
Gifts, Grants & Donations	89,760	343,117	432,877	236,659
Change in Beneficial Interest in Trusts	54,244	58,578	112,822	(52,193)
Net Investment Return - Non-Operating	2,264,753	2,658,112	4,922,865	(735,495)
<b>Total Endowment Activity</b>	<b>2,408,757</b>	<b>3,059,807</b>	<b>5,468,564</b>	<b>(551,029)</b>
<b>Change in Net Assets</b>	<b>11,695,491</b>	<b>5,508,236</b>	<b>17,203,727</b>	<b>18,029,457</b>
<b>Net Assets Beginning of Year</b>	<b>135,450,689</b>	<b>56,847,130</b>	<b>192,297,819</b>	<b>174,268,362</b>
<b>Net Assets End of Year</b>	<b>\$147,146,180</b>	<b>\$62,355,366</b>	<b>\$209,501,546</b>	<b>\$192,297,819</b>



By donating to the Zoo, you support extensive efforts to protect endangered animals and plants, and you help transform communities from across the world to across the street. Your gift means the world.

Listing includes gifts received April 1, 2020–March 31, 2021

*We apologize for any inadvertent omissions or misspellings.*

## \$250,000 and Above

Anonymous (2)  
American Financial Group, Inc.  
Venus Bluestein\*  
Beth Burchenal Jones  
CLH Foundation  
Bob and Jeanne Coughlin  
Helen G., Henry F., & Louise Tuechter Dornette  
Foundation, Fifth Third Bank, Trustee  
Farmer Family Foundation  
Harry and Linda Fath  
James J. and Joan A. Gardner Family Foundation  
Institute of Museum & Library Services  
Pat Landen  
Craig and Anne Maier  
Louise Yeiser McAlpin, in memory of her parents  
Eric and Joslin Yeiser  
Francie Pavey  
PNC Bank  
Patricia Reiter\*  
Pam Rossmann, in memory of her parents  
Charles and Claire Phillips  
The Harold C. Schott Foundation  
Marge & Charles J. Schott Foundation  
The Spaulding Foundation  
Craig and Mary Beth Young and Family

## \$100,000–\$249,999

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Ellen and Richard Berghamer Foundation  
The Joanie Bernard Foundation  
Tim and Linnea Bonacci  
Douglas P. Brendamour  
Chemed Foundation  
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PNC Bank  
Superior Credit Union  
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Sue and Bill Butler  
Melanie Chavez  
Chick-Fil-A  
Experiential Marketing and Alliances  
Team One USA on behalf  
of Performance Lexus and  
Performance Lexus RiverCenter”  
First Financial Bank  
The Friedlander Family  
The Park Gilmore Family  
Gorilla Glue  
Gravy Keg LLC / Cincy Shirts  
Greater Cincinnati Foundation  
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Joseph and Laura Haas and Family  
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Johnson Investment Counsel, Inc.  
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The Louise Taft Semple Foundation  
Mara Strock  
Superior Credit Union  
TriHealth, Inc.  
Eric B. Yeiser Family Foundation

## \$10,000–\$24,999

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Allionce Group  
Eileen and John Barrett  
Peter and Michelle Barrett  
Janice N. Bechtel Trust  
Liz and Chris Bevacqua  
Dr. and Mrs. William B. Camm  
Mary Carroll\*  
Cincinnati Children's Hospital  
Medical Center  
Coffee Emporium  
Sheila and Christopher Cole  
The Columbus Foundation on behalf  
of Interim HealthCare of  
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Lewis & Marjorie Daniel Foundation  
Jacquelyn Dieckman and  
Michael Camery  
David and Ann Early Foundation  
The Thomas J. Emery Memorial  
Nancy and Edward Finke  
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Frisch's Restaurants, Inc.  
Emily and Mark Frolick Fund   
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Louise B. Guthman Charitable  
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Susan C. and Jeffrey P. Harris Family  
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Paula S. Biren, M.D. Fund   
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Joseph Hampel  
The Heberling Family



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Helen B. Vogel Trust  
The Wilds  
Sarah and George Zarny

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Kirsten Johnston  
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Kathleen Molinsky and  
George Molinsky  
Mera R. and Jack S. Monat  
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Motz Engineering  
Mrs. T's Pierogies  
Betsy and Peter Niehoff Fund 🍷  
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Steve and Margie Nordlund-Conaway  
Cora Ogle  
Bob and Paula Ott  
O'dell and Marchelle Owens  
Katy and Jeff Palmer  
Peggy Palmer  
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Dede and Jens Persson  
Pilot Chemical Company

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Gordon Yoshikawa

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Judy and Jim Adams  
Beth Alexander  
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Helen Andrews  
Daniel and Karen Argo, in memory of  
Emily L. Argo  
Laura Arreola  
Beth Averbeck  
John Avril  
John and Kathy Bachman  
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Cheryl and David Bernstein  
Robert and Sandra Blanchard  
Joe and Elaine Bobbey  
Linda and Richard Boettcher  
Todd and Kelly Bonnell  
Arn and Susan Bortz  
Nancy and Jim Bowman  
James and Jackie Brown  
Mr. Kenneth Brown and  
Ms. Karen M. Whitman  
Thane and Nancy Brown  
Jeannie Browne  
James\* and Carolyn Bruckmann  
The Brunner Family  
Gary and Jackie Bryson  
Chela and David Burd


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Michael L. Collins	Julie Flammer	Gary and Sally Hayes	Mark Knapp
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