Cincinnati Zoo & Botanical Garden
3400 Vine Street, Cincinnati OH 45220

2020–21 Annual Report
Fiscal Year: April 1, 2020–March 31, 2021

2020/21 Cincinnati Zoo Board of Trustees

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Vice Chair
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Craig Young

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Linda Lee Thomas
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William Witten

* City Appointee
** County Appointee

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Mayor John Cranley

2020/21 Foundation Board Members

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Sarah Zamary

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Bret Parish
Johnson Investment Counsel

EDIT
Kathy Chambers

PHOTOGRAPHY
DIJAM
Mark Dumont (cover)

DESIGN
Greg Hanson

CONTRIBUTION
Adrienne Cruise
Shannon Stanforth
Lori Voss
What a Difference a Year Makes

Whether the past couple of years for you were marked by grief or merely inconvenience, we have all certainly been changed by the global pandemic. We’ve seen the extraordinary spirit of people willing to put themselves in harm’s way to care for their neighbors and communities. And we have looked into the eyes and lives of those who live on the other side of the world and felt empathy for a shared challenge. Our life experiences may differ in ways small and large, but at the end of the day we all seek the comforts of connection and well-being.

2021 provided some lightness after a bleak year of uncertainty. People emerged from isolation, and thankfully, returned to the Cincinnati Zoo & Botanical Garden. We became a place of respite and adventure for families who could gather safely outside to walk our pathways, enjoy our gardens, and engage with animals from exotic places. You could almost hear our community’s collective sigh of relief just to be outside, together.

The happy moments of connection we experienced in 2021 could not have been possible without the faithful support of our community. Your generosity and goodwill helped us find a way through a tough time, and we are facing the future with hope in the interconnectedness of all living things – and our Zoo strives to be at the heart of that. Thank you for being part of the Cincinnati Zoo’s story!

Thank you.

Thane Maynard           Francie Hiltz

Thane Maynard
Francie Hiltz
The Zoological Society of Cincinnati’s financial statements were independently audited by Clark, Schaefer, Hackett & Co.

### Statement of Financial Position as of 3/31/21 and 3/31/20

<table>
<thead>
<tr>
<th></th>
<th>March 31, 2021</th>
<th>March 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ASSETS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash</td>
<td>$4,765,247</td>
<td>$3,044,952</td>
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<tr>
<td>Trade &amp; Other Receivables</td>
<td>2,068,937</td>
<td>527,395</td>
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<tr>
<td>Pledges Receivable, Net</td>
<td>52,365,010</td>
<td>48,460,961</td>
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<tr>
<td>Prepaid Expenses &amp; Supplies</td>
<td>507,163</td>
<td>302,340</td>
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<td>Investments</td>
<td>45,377,377</td>
<td>38,456,805</td>
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<td>Beneficial Interest in Trusts</td>
<td>507,923</td>
<td>395,101</td>
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<td>Bond Indenture Deposits</td>
<td>692,577</td>
<td>1,167,721</td>
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<tr>
<td>Property &amp; Equipment, Net</td>
<td>125,990,032</td>
<td>123,760,442</td>
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<tr>
<td><strong>Total Assets</strong></td>
<td>$232,274,266</td>
<td>$216,115,717</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>LIABILITIES &amp; NET ASSETS</strong></th>
<th>March 31, 2021</th>
<th>March 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Accounts Payable</td>
<td>$2,041,387</td>
<td>$4,822,910</td>
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<tr>
<td>Accrued Expenses</td>
<td>2,655,318</td>
<td>2,321,901</td>
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<tr>
<td>Refundable Advance</td>
<td>0</td>
<td>574,234</td>
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<tr>
<td>Notes Payable</td>
<td>10,955,000</td>
<td>8,610,000</td>
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<tr>
<td>Bonds Payable</td>
<td>1,262,141</td>
<td>1,992,692</td>
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<tr>
<td>Pooled Income Liability</td>
<td>24,351</td>
<td>24,885</td>
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<tr>
<td>Gift Annuity Obligations</td>
<td>82,259</td>
<td>87,230</td>
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<td>Deferred Memberships</td>
<td>5,008,767</td>
<td>4,476,911</td>
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<td>Other Liabilities</td>
<td>743,497</td>
<td>907,135</td>
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<td><strong>Total Liabilities</strong></td>
<td>$22,772,720</td>
<td>$23,817,898</td>
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<tr>
<td>Without Donor Restrictions</td>
<td>147,146,180</td>
<td>135,450,689</td>
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<tr>
<td>With Donor Restrictions</td>
<td>62,355,366</td>
<td>56,847,130</td>
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<tr>
<td><strong>Total Liabilities &amp; Net Assets</strong></td>
<td>$232,274,266</td>
<td>$216,115,717</td>
</tr>
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</table>
Statement of Activities for the Year Ended 3/31/21 with Comparative 3/31/20 Totals

<table>
<thead>
<tr>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total March 31, 2021</th>
<th>Total March 31, 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>ATTENDANCE</strong></td>
<td></td>
<td></td>
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<tr>
<td></td>
<td></td>
<td>944,851</td>
<td>1,697,924</td>
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<tr>
<td><strong>REVENUES</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Admissions &amp; Parking</td>
<td>$7,720,065</td>
<td>$7,720,065</td>
<td>$14,860,172</td>
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<tr>
<td>Memberships</td>
<td>9,137,489</td>
<td>9,137,489</td>
<td>10,768,512</td>
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<td>Programs</td>
<td>68,498</td>
<td>68,498</td>
<td>2,086,345</td>
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<td>Commissions</td>
<td>1,878,045</td>
<td>1,878,045</td>
<td>2,618,760</td>
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<tr>
<td>Tax Levy Income</td>
<td>7,000,000</td>
<td>7,000,000</td>
<td>7,000,000</td>
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<tr>
<td>Gifts, Grants &amp; Donations</td>
<td>7,213,263</td>
<td>13,416,926</td>
<td>20,630,189</td>
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<tr>
<td>Net Investment Return - Operating</td>
<td>1,227,007</td>
<td>1,227,007</td>
<td>(381,043)</td>
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<tr>
<td>Other Revenues</td>
<td>2,542,130</td>
<td>2,542,130</td>
<td>1,677,144</td>
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<tr>
<td>Net Assets Released from Restrictions</td>
<td>10,968,497</td>
<td>(10,968,497)</td>
<td>0</td>
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<tr>
<td><strong>Total Revenues</strong></td>
<td>47,754,994</td>
<td>2,448,429</td>
<td>50,203,423</td>
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<tr>
<td><strong>EXPENSES</strong></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Programs:</td>
<td></td>
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<td></td>
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<tr>
<td>Animal Care &amp; Health</td>
<td>14,959,238</td>
<td>14,959,238</td>
<td>16,093,227</td>
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<tr>
<td>CREW</td>
<td>1,985,304</td>
<td>1,985,304</td>
<td>1,882,282</td>
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<td>Horticulture</td>
<td>1,220,416</td>
<td>1,220,416</td>
<td>1,652,880</td>
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<tr>
<td>Events &amp; Group Functions</td>
<td>2,383,710</td>
<td>2,383,710</td>
<td>6,087,683</td>
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<tr>
<td>Membership and Park Operations</td>
<td>4,687,111</td>
<td>4,687,111</td>
<td>6,672,689</td>
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<tr>
<td>Education</td>
<td>2,035,640</td>
<td>2,035,640</td>
<td>2,806,286</td>
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<tr>
<td>Supporting Services:</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Facilities &amp; External Property</td>
<td>5,055,544</td>
<td>5,055,544</td>
<td>8,206,463</td>
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<tr>
<td>General &amp; Administrative</td>
<td>4,881,794</td>
<td>4,881,794</td>
<td>4,643,057</td>
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<tr>
<td>Fundraising</td>
<td>1,259,503</td>
<td>1,259,503</td>
<td>1,476,580</td>
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<tr>
<td><strong>Total Expenses</strong></td>
<td>38,468,260</td>
<td>0</td>
<td>38,468,260</td>
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<tr>
<td><strong>Increase (Loss) from Operations</strong></td>
<td>9,286,734</td>
<td>2,448,429</td>
<td>11,735,163</td>
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<tr>
<td><strong>ENDOWMENT ACTIVITY</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gifts, Grants &amp; Donations</td>
<td>89,760</td>
<td>343,117</td>
<td>432,877</td>
</tr>
<tr>
<td>Change in Beneficial Interest in Trusts</td>
<td>54,244</td>
<td>58,578</td>
<td>112,822</td>
</tr>
<tr>
<td>Net Investment Return - Non-Operating</td>
<td>2,264,753</td>
<td>2,658,112</td>
<td>4,922,865</td>
</tr>
<tr>
<td><strong>Total Endowment Activity</strong></td>
<td>2,408,757</td>
<td>3,059,807</td>
<td>5,468,564</td>
</tr>
<tr>
<td><strong>Change in Net Assets</strong></td>
<td>11,695,491</td>
<td>5,508,236</td>
<td>17,203,727</td>
</tr>
<tr>
<td>Net Assets Beginning of Year</td>
<td>135,450,689</td>
<td>56,847,130</td>
<td>192,297,819</td>
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<tr>
<td>Net Assets End of Year</td>
<td>$147,146,180</td>
<td>$62,355,366</td>
<td>$209,501,546</td>
</tr>
<tr>
<td></td>
<td>$192,297,819</td>
<td>$174,268,362</td>
<td>$366,566,179</td>
</tr>
</tbody>
</table>
By donating to the Zoo, you support extensive efforts to protect endangered animals and plants, and you help transform communities from across the world to across the street. Your gift means the world.

Listing includes gifts received April 1, 2020–March 31, 2021

We apologize for any inadvertent omissions or misspellings.

$250,000 and Above

Anonymous (2)
American Financial Group, Inc.
Venus Bluestein*
Beth Burchenal Jones
CLH Foundation
Bob and Jeanne Coughlin
Helen G., Henry F., & Louise Tuechter Dornette Foundation, Fifth Third Bank, Trustee
Farmer Family Foundation
Harry and Linda Fath
James J. and Joan A. Gardner Family Foundation
Institute of Museum & Library Services
Pat Landen
Craig and Anne Maier
Louise Yeiser McAlpin, in memory of her parents
   Eric and Joslin Yeiser
Francie Pavey
PNC Bank
Patricia Reiter*
Pam Rossmann, in memory of her parents
   Charles and Claire Phillips
The Harold C. Schott Foundation
Marge & Charles J. Schott Foundation
The Spaulding Foundation
Craig and Mary Beth Young and Family

$100,000–$249,999

Anonymous (1)
American Financial Group, Inc.
Ameritas Life Insurance Corp.
Ellen and Richard Berghamer Foundation
The Joanie Bernard Foundation
Tim and Linnea Bonacci
Douglas P. Brendamour
Chemed Foundation
CoFre Family Foundation
CSV Commission on Service and Volunteerism
Shirley Ann Cunningham Estate
John Dovich
Greater Cincinnati-Northern Kentucky Honda Dealers
John Hauck Foundation
Debbie and David Horn
Jim and Patty* Kinder
The H. B., E. W. & F. R. Luther Charitable Foundation
Mark McCollow*
Ohio Department of Education
The Oliver Family Foundation
PNC Bank
Superior Credit Union
U.S. Bank
$25,000–$99,999
Anonymous (2)
Richard C. Berghamer Family Trust
Sue and Bill Butler
Melanie Chavez
Chick-Fil-A
Experiential Marketing and Alliances
Team One USA on behalf of Performance Lexus and Performance Lexus RiverCenter
First Financial Bank
The Friedlander Family
The Park Gilmore Family
Gorilla Glue
Gravy Keg LLC / Cincy Shirts
Greater Cincinnati Foundation
Kathy and Roger Gross
Joseph and Laura Haas and Family
Janet Harden
Heidelberger Distributing Company
Sandy Houck
Beth Hoffman Huddleston
Johnson Investment Counsel, Inc.
Dorothy M.M. Kersten Trust
The Kroger Co.
The LaMacchia Family Foundation
LaRosa’s, Inc.
Luma Financial Technologies
Margot Marsh Biodiversity Foundation
Paycor, Inc.
Pepper Construction of Ohio
Pepsi Beverages Company
Claire B. Phillips Family Foundation
Procter & Gamble Company
The Rookwood Pottery Company
Sawyer Family Fund
Charlotte R. Schmidlapp Fund
The Louise Taft Semple Foundation
Mara Strock
Superior Credit Union
TriHealth, Inc.
Eric B. Yeiser Family Foundation

$10,000–$24,999
Anonymous (5)
Accenture
Alliance Group
Eileen and John Barrett
Peter and Michelle Barrett
Janice N. Bechtel Trust
Liz and Chris Bevacqua
Dr. and Mrs. William B. Camm
Mary Carroll*
Cincinnati Children’s Hospital Medical Center
Coffee Emporium
Sheila and Christopher Cole
The Columbus Foundation on behalf of Interim HealthCare of Cincinnati, Inc.
Lewis & Marjorie Daniel Foundation
Jacquelyn Dieckman and Michael Camery
David and Ann Early Foundation
The Thomas J. Emery Memorial Foundation
Nancy and Edward Finke
Father J. Thomas Fitzsimmons Frisch’s Restaurants, Inc.
Emily and Mark Frolick Fund
Susan and Ben Fry
Susanne E. Geier
Louise B. Guthman Charitable Foundation Inc.
Susan C. and Jeffrey P. Harris Family
Pat Haynes
William G. & Mary Jane Helms Trust
Lou-Ann and Mick Holtzleiter
Houghton Mifflin Harcourt
Robert A. Johnston Foundation
The Amy and George Joseph Fund
Karrikin Spirits
KeyBank
Klosterman Baking Company, Inc.
Uma Kotagal and Shashi Kant
Susan Lennert*
Bryn and Josh Lorentz
Macy’s Inc.
MadTree Brewing, LLC
Anne McIntyre and Betty Fulton
Miami Valley Gaming and Racing
Tim and Lindy Michael
Midwest Training, LLC
Mikesell’s Snack Food Company
Morgan Stanley Smith Barney
David and Judith Morgan
The Philip R. Myers Family Foundation
Lou & Louise Nippert Charitable Foundation
Jane Novak-Cook and DeWitt Cook
Partners Healthcare
Joseph A. & Susan E. Pichler Fund
Pinots Palette West Chester
Pete and Erin Ragland
Gabrielle B. Reynolds Foundation
Susan and John Roberts
Mr. and Mrs. Robert Safrin
Joel Sartore Inc.
Richard F. Schaengold Charitable Remainder Annuity Trust
Sharp Business Systems
Charlie Shor
Skyline Chili Inc.
Mort and Jo Ellen Spitz
Jackie and Roy* Sweeney Fund
Taft Stettinius & Hollister LLP
G. Richard and Jane S. Thomas Foundation
Theo Tucker
The Warrington Foundation
Bill Weyand
Debbie L. Williamson
Woodward Family Charitable Foundation
Zoosters of the Cincinnati Zoo

$5,000–$9,999
Anonymous (3)
Alpaugh Foundation
Darlene and Jeffrey Anderson, in memory of Delle Jones
Sarah and Anders Anderson
John H. Anning Trust
Association of Zoological Horticulture
Rita and Tom Bell
BGR, Inc.
Paula S. Biren, M.D. Fund
Rick and Ellie Block
Dallas W. and Helen B. Bowyer Charitable Trust
The Joseph E. & Mary F. Brinkmeyer Charitable Lead Trust
Tim and Kelly Brown
Gay and Jeff Bullock Fund
Jason and Erin Burchett
Candace F. Carson
Michael and Jennifer Catanzaro
Chase/JP Morgan
Ron and Vicki Christian
Cincinnati Business Courier
Cincinnati Financial Corp.
Lawrie and Mike Coler
Marjorie Davis Charitable Fund
Mary Elizabeth Dodson Trust
Martha and Stuart Dornette
Dr. and Mrs. Steven L. Dumbauld
Lucille and Richard Durrell Special Fund II
Richard and Lisa Ernst
Dan Fales and Mary Ann Remke (and Max and Madison Fales)
Ryan Malloy Flynn Family
Annette Franke and Rick Barnhart
Kay Copelin French
Mary Ann Gardner
Vicki Gilman
Graduate Hotels
Graeter’s, Inc.
Keith and Anne Grime
Carol Ann and Ralph V. Haile, Jr./U.S. Bank Foundation
Joseph Hampel
The Heberling Family
HighGrain Brewing Company  
Horan  
IBI Group  
International Oak Society  
Paul J. Isaac Fund  
Catherine B. Jacob  
James Jenny*  
Delle Christensen* and Dr. Edmund W. Jones  
Robert A. and Marian K. Kennedy Charitable Trust  
Marcia and Jim Kennedy  
Martha D. Kline Blood Cancer Patient Support Fund  
KFM Fund  
Klaus Foundation  
Mr. and Mrs. Bruce A. Krone  
John and Susie Lame Fund  
Adelaide and Jeffrey Lazarus Fund  
Susan Lumanick  
Donna Mancini  
Toni and Bill Martin  
Christina and Joe Mastrullo  
Russ and Sue Mayer Family Charities  
Mike’s Carwash  
Dillard and Vicki Moore  
George Justin Musekamp Foundation  
The Nelson Stark Company  
Richard & Dorothy Pandorf Foundation  
August A. Rendigs, Jr. Foundation  
Sally and Bill Reynolds  
Charles Scott Riley III Foundation  
Fred and Marie Robbins  
Tina and Bruce Ross  
Julia Roth  
Peter B. and Adeline W. Ruffin Foundation  
Tom and Audrey Ruthman  
Frank and Evelyn Schmidt Family Foundation  
Karen and Tony Schweier  
Mike and Carol Shealy  
Dennis and Tammy Shuler  
Austin and Kasey Stinson  
Greg Taylor  
Tompos Fund  
The UPS Foundation  
The J. Frederick and Helen B. Vogel Trust  
The Wilds  
Sarah and George Zamary

$2,500–$4,999

Anonymous (13)  
Drs. Frank and Mary Albers  
Chris Anderson  
John Andrews  
The Anonymous Fund of Greater Cincinnati Foundation  
Jennifer Antonioli  
Archbold Biological Station  
Tricia Armstrong  
Arthur J. Gallagher & Company  
Diane Babcock  
Greg and Stephanie Bahrey  
Amy Barhorst  
Laura Barrett  
John H. Becker, Jr. Donor Advised Fund  
Deanna Behrens  
John and Kerry Benevides  
Lois G. Benjamin  
Jeanette M. Berning  
Drs. Mark and Lindsay Bibler  
Drs. David and Elaine Billmire  
Mary and Mark Bishop  
Leslie and Brian Black  
Susan and Robert Bohn  
Jarrod and Judy Bradford  
Anthony Casto  
David and Carri Chandler  
Barbara Chappell  
CHC Manufacturing, Inc.  
Cincinnati Bengals, Inc.  
Cincinnati Reds Community Fund  
The Kerry and Norah Clark Family Fund  
Clark Schaefer Hackett  
Marilyn Clayton on behalf of the Arthur M. Clayton Charitable Fund  
Tiffany and Jeff Clayton  
Edward H Cole Jr Philanthropic Fund  
Audrey and Charlie Comins  
Constellation Wealth Advisors  
The Cord Foundation  
Cost of Wisconsin, Inc.  
Bill and Caroline Cox  
Cathy and Tom Crain  
Phyllis Crawford  
Debora Davis  
Leigh Deaton  
Anne and Ron DeLyons Fund  
Mark and Teresa Deutsch  
Marc and Sarah Dizard  
Amy Dlugokecki  
Lin and Daniel Domis  
Barbara Drake  
Mrs. Jack Drake  
Rose W. Drucker Trust  
Duke Energy  
Tom and Fay Dupuis  
Dynegy  
Reba George Dysart  
Dave Ehrlinger  
Jim and Sara Ellerhorst  
Enterprise Holdings Foundation  
Everything but the House  
Richard and Wendy Farris  
Amy Faught  
Amy Roy Ferneding  
Formica Corporation  
Foster & Motley  
Aimee and Nick Frame  
Frost Brown Todd LLC  
Furniture Fair  
Tom and Carolyn Gard  
Geiger Construction Products, Inc.  
Gregory Gates Architect, LLC  
Walter and Mary Emily Gross  
Elizabeth and John Grover  
Peg Halberstadt  
Tammie Harrison  
Joe and Brenda Harry  
Camille and Bruce Healy  
Francie and Tom Hiltz  
Hock Family Charitable Fund  
Jenni and Geoff Hoff  
Hugh H. Hoffman  
Homan Foundation  
Carol Ann Wissel Horn  
Ali Hubbard  
Bart and Sandy Hughes  
John and Barb Huwel  
Illinois Tool Works Foundation  
John, Jennifer, Rylee, and Levi Jewell  
Alex Johns, P.A. Johns Giving Fund of Fidelity Charitable
Dona and Mike Johnson  
Kirsten Johnston  
Steven and Carolyn Jones Fund  
Bari Joslyn  
Eric and Allison Kahn  
Kris and Carl F. Kainow  
Jeffrey Kapela  
Steve Kasee  
Arleene Keller  
Amber and Ryan Kiefer  
KMK Law  
Mr. and Mrs. Bart Kohler  
Krieger Family  
JoAnn and George Kurz  
Don and Kim Larson  
Susan and Richard Lauf  
Mr. and Mrs. Richard Lehmkuhl  
Robert and Derbhile Levin  
Leyman Foundation  
Ray and Sally Leyman  
MAI Capital Management  
Tim and Lisa Massa  
Lesley and Andrew McCallister  
Marylou and John McIlwraith  
Dave Mebius and Shanon Hahn  
The Meyers Foundation  
Richard Michelman and Karen Meyer  
Tina Miller  
Kathleen Molinksy and George Molinsky  
Mera R. and Jack S. Monat Memorial Fund  
Motz Engineering  
Mrs. T’s Pierogies  
Betsy and Peter Niehoff Fund  
Alexa and John Noel  
Steve and Margie Nordlund-Conaway  
Cora Ogle  
Bob and Paula Ott  
O’dell and Marchelle Owens  
Katy and Jeff Palmer  
Peggy Palmer  
Mr. and Mrs. Donald Peairs  
Perbix Cincinnati Zoo Fund  
Pilot Chemical Company  
Don and Sue Popelar  
The Portman Family  
Jennifer and David Powell  
Preston Cates Fund  
Lori and Jeff Raser  
John and Jennifer Ray  
RCF Group  
Red Stone Farm, LLC  
Kirby Reinhart  
Mercer Reynolds  
Robbins, Kelly, Patterson & Tucker  
Reuben B. Robertson Foundation  
Scott Robertson  
Jessica and Tom Robey  
Royal Canin  
Beth Rymski  
Len and Jennifer Sauers  
Schaefer  
Laura and Adam Schmucker  
Katelyn and Michael Scalfani  
Dan and Faith Seibert  
Dotty Shaffer, MD  
Sandy and Hal Shevers  
Joanne and Bill Stoneker  
The Society of the Transfiguration  
Bill Spade Electric, Heating and Cooling  
Spectrum Reach  
St. Elizabeth Healthcare  
Timothy Stepanski  
Judy Stewart  
Strato Strategy LLC  
Rick Straub  
Stride Studios  
Linda and Bob Sullivan  
Marilyn and David H. Taylor  
Templex Industrial Solutions LLC  
Terrex Development & Construction  
Cheryl and Edward Theiss  
Tom Theobald and Deborah Good  
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